

## **Research and Publications:**

### **Papers Published:**

1. The Global Microfinance Market : Trends (GITAM Review of International Business, Vol-5, Issue-1, pp 39-61, January, 2013)
2. Indian Management Education in Ferment (GITAM Journal of Management, Vol-5, No-1, pp 64-82, January-April, 2007)
3. Mergers and Acquisitions: Due Diligence and IPR, Global Vistas, Vol-5(5), Jan-March, 2007.
4. Towards Understanding the Relationship between Culture and Control in Organizational Contexts (GITAM Journal of Management, Vol-1, N0-1, pp 29-36, January-June, 2003)
5. Accounting Research, Theory Construction, and Knowledge Generation (Journal of Accounting and Finance, Vol-16, No-1, 2002)
6. Economic Restraint, Pursuit of Efficiency, and Implications for Public Sector Accounting (Journal of Accounting and Finance, Vol-13, No-1, 1999)
7. The Emerging Indian Market for Global Portfolio Management (The Management Accountant, Vol-31, N0-1, January 1996)
8. The Role of the Accountant in the Changing Organizational and Social Contexts (The Research Bulletin of the Institute of Cost and Works Accountants of India, Vol-VIII, N0-1&2, January-July, 1989, P 53-58)
9. Evaluation of Social Programmes: Towards Analyzing the Concern of Management Accounting (The Research Bulletin of the Institute of Cost and Works Accountants of India, Vol-V, No-2, July, 1986)
10. Management Accounting: An Organizational perspective (The Management Accountant, Vol-17, No-9, September, 1982, P 443-445)
11. Accounting Data for Performance Evaluation: Behavioural Problems (Indian Management, Vol-20, No-9, September, 1981, P 27-29)
12. A Theoretical Framework for Measuring Business Income (The Indian Journal of Commerce, Vol-XXXV, Part-II, No-131, March 1981, P 21-25)
13. The Behavioural Side of Management Accounting (The Management Accountant, Vol-15, No-10, October 1980, P 411-412)
14. Profitability Analysis in the Context of Investment Decision: A Conjecture (Indian Journal of Commerce, Vol-XXXIII, Part-II, No-123, June, 1980, p 20-24)

### **Papers Presented:**

1. “Strategic Inclusive Innovation for Inclusive Development and Business Models” during National Seminar on Entrepreneurship and Inclusive Growth organized by the Dept of Commerce, North-Eastern Hill University, Shillong on 22<sup>nd</sup> March, 2013.
2. Indian Management Education In Ferment (Third AIMS International Conference on Management held at Indian Institute of Management, Ahmedabad, January 1-4, 2006.)
3. Quality-Based Cost Management in an Environment of Computer Integrated Manufacturing (Paper presented at an International Seminar on Technological Explosion in the New Millennium: Management Strategies and Implications for Public Policy organized by Pondicherry University, Pondicherry. August 3-5, 2001)
4. Accounting Research, Theory Construction, and Knowledge Generation (Paper presented at the Twenty Second International Seminar and National Conference of Indian Accounting Association at the University of Rajasthan, Jaipur, February 27-28, 1999)
5. Economic Restraint, Pursuit of Efficiency, and Implications for Public Sector Accounting (Paper presented at the Third International Conference on Management of Finance and International Accounting Issues organized by the University of Rajasthan, Jaipur, September 11-13, 1998)
6. In Search of Turnaround Strategies for Mutual Fund Industry (Paper presented at a Seminar organized by the Department of Commerce and Management Studies, Saurashtra University, Rajkot, 1997)
7. Business Education in the Context of Globalization (Paper presented at the National Seminar on Business Education organized by the Department of Commerce, Goa University, Goa, May 4-5, 1994)
8. The Role of Commercial Banks, Development Banks and Public Sector Investment in the Development of North-Eastern Region (A paper presented at the Seminar on the Development Strategy of North-Eastern Region with Special Reference to Assam at Guwhati University, Guwhati, May 5-6, 1991)
9. Towards Auditing the Management Audit (Paper presented at the UGC-Sponsored Seminar on Management Audit at the Kousali Institute of Management Studies, Karnataka University, Dharwad, June 7-9, 1990)
10. Performance Budget Use, Managerial Behaviour, and Organisational Effectiveness (Paper presented at the International Seminar on Contemporary Issues in Accounting organized by the Kousali Institute of Management Studies, Karnataka University, Dharwad, October 24-30, 1988)
11. Human Resources Development: Management Style for Team Work and Organizational Effectiveness (Paper presented at the Regional Conference on Team Development organized by the Indian Society for Training and Development, Calcutta at Oberoi Grand Hotel, September 2-3, 1987)
12. Strategy for the Industrial Development of North-Eastern Region (Paper presented at the Seminar on Strategy for the Industrial Development of North-Eastern Region at the North-Eastern Institute of Bank Management in collaboration with Guwhati Management Association, Guwhati, November 22-23, 1986)

13. On Obstacles in the Growth of Commerce Education in North East India (Paper presented at the UGC-Sponsored Seminar organized by the Guwhati Commerce College, Guwhati University, Guwhati, September 10-12, 1985)
14. International Accounting, Accounting in the Third World, Accounting in India (Paper presented at XIII Indian Accounting Conference, University of Rajasthan, Jaipur, 1985)
15. Toward Understanding Behavioural Accounting: An Emerging Area of Immense Potential (Paper presented at the UGC-Sponsored Seminar on Accountancy, National College of Commerce, University of Mysore, Shimoga, April 2-7, 1982)

### **Consultancy Work**

1. Consulted for MMTC, Visakhapatnam for a Two-day Training Programme on 17<sup>th</sup> & 18<sup>th</sup> November, 2011 at GSIB, GITAM University.
2. Consulted for Visakhapatnam Steel Plant and prepared the following documents:
3. Vizag Steel at 25: The RINL Story, 1982-2007 (March 20, 2007)
4. Vizag Steel: Genesis, Turnaround and the Promising Future (August 15, 2007)
5. Consulted for Girijan Cooperative Corporation Ltd and organized a Workshop for their Management Personnel from December 21-24, 2005 at GIFT Bhavan.
6. Consulted for Girijan Co-operative Corporation Ltd and organized a Training cum workshop in two batches from November 21-26, 2005 at GIFT Bhavan, Visakhapatnam.
7. Consulted for Girijan Co-operative Corporation Ltd and submitted a Report on “*Review and Development of Inventory and Cash Management Systems for the Girijan Primary Co-operative Marketing Societies*”, October 6<sup>th</sup> 2003.

### **Visiting Assignments:**

1. Visiting Professor, Indian Institute of Plantation Management, Bangalore during December, 2001-January, 2002
2. UGC-Visiting Fellow, Kousali Institute of Management Studies, Karnataka University, Dharwad. August-September, 1993
3. Visiting Professor, Center for Management Studies, Gandhi Institute of Technology and Management, Visakhapatnam. November-December, 1993.
4. Visited and delivered a series of lectures at the Academic Staff Colleges of Andhra University, Visakhapatnam, Goa University, Goa, Saurashtra University, Rajkot, Guwhati University, Guwhati, Tejpur University, Tejpur.
5. Visited and delivered a series of lectures at the Department of Commerce and Management Studies of Andhra University, Visakhapatnam, Departments of Commerce and

Management Studies of Goa University, Goa and Department of Commerce of Delhi School of Economics at Delhi University, Delhi.

**Professional Affiliations:**

1. National Assessment and Accreditation Council, Bangalore (17-26, February, 2003. September 2003, March 2004,
2. Indian Accounting Association
3. Indian Society for Training and Development, New Delhi
4. All India Management Association
5. National HRD Network

**International Collaborations:**

1. Visited Northern Illinois University to meet the Associate Vice President of the University on 2nd June, 2015 at its NIU Satellite Campus in Naperville at 3 pm, and discussions were held to explore the possibilities for tie-ups between the two universities particularly GSIB, and NIU Business School. Subsequently carried the discussions forward to signing an MoU for the same.
2. To promote admissions from neighborhood countries, visited New Delhi from 22<sup>nd</sup> to 24<sup>th</sup> April, 2014 in order to meet the following persons:
3. Prof. Abdul Khalid Rashid, First Secretary(Education), Embassy of the Islamic Republic of Afghanistan in New Delhi.
4. Mr. Arjun Raj Pant, Counsellor- Culture & Education, Embassy of Nepal in New Delhi.
5. Visited the following Schools during October, 2013 in order to attend the meetings for Student/ Faculty Exchange and Collaborative Research with our School:
  - a. Burgundy School of Business, Dijon, France,
  - b. International University of Paris-10, Nanterre, Paris
  - c. University of Applied Sciences, Wurzburg, Germany
6. Visited the following Schools to have a dialogue for Student/ Faculty Exchange and Collaborative Research with our School:
  - a. Thunderbird School of Global Management, Glendale, AZ from 11<sup>th</sup>-14<sup>th</sup> July 2012
  - b. Booth School of Business, University of Chicago, July, 2012
  - c. Kellogs School of Business, North Western University, Chicago, July, 2012

7. Visited Beijing Normal University, Beijing and University of International Business & Economics, Beijing, China to have a dialogue for Student/ Faculty Exchange and Collaborative Research with our School, from June 11 through 19, 2011.
8. Held discussions with H.E. Mr. Zhang Yan, Ambassador extraordinary and plenipotentiary of the People's Republic of China to India on 28<sup>th</sup> September, 2010 at New Delhi on matters relating to exchange of Students/ Faculty, and Collaborative Research between GSIB and Universities in China, and also with regard to organization of the Seminar on India-China Relations at Hyderabad.
9. Visited Hanze University, Croningen, The Netherlands; University of Applied Sciences, Wurzburg, Germany; and Frankfurt School of Finance and Management, Frankfurt and held discussions for student/faculty exchange programmes and collaborative research (June, 2009).
10. Visited the Center for Internationalisation of Enterprise, University of Glasgow Business School, UK and held discussions for collaborative research and organization of CEO Development Programmes in India and Glasgow (June, 2009).
11. Visited Burgundy School of Business, Dijon, France from 22-23, June 2008 and held discussions for student/faculty exchange programmes and collaborative research. Subsequently carried the discussions forward to signing an MoU for the same.
12. Visited International University of Paris, Paris on 26<sup>th</sup> & 27<sup>th</sup> June, 2008 and held discussions for student/faculty exchange programmes and collaborative research. Subsequently carried the discussions forward to signing an MoU for the same.

### **Editing of the Journals:**

Editor-in- Chief: **GITAM Review of International Business**  
(A scholarly Journal of GITAM School of International Business)

Editor-in-Chief: **Global Vistas**  
(A Practice Oriented Journal of GITAM School of International Business)

### **Books Published:**

1. "Strategic Management of Mergers and Acquisitions" (in process)
2. "Micro Finance: Challenges & Opportunities" published by VL Media Solutions, New Delhi, 2013
3. "Strategic Management Accounting – Theory and Practices" published by Cengage Learning India Pvt. Ltd., New Delhi, 2009
4. "The Process of Performance Budgeting", published by Rawat Publications, New Delhi, 1994

5. "Management Accounting in Emerging Perspectives", published by Mittal Publications, New Delhi, 1989

**Books Reviewed:**

1. Dave Ulrich, Louis Carter, Marshall Goldsmith and Debi S.Saini, The Champion's Fieldguide, Excel Books (2005)
2. Madhu Vij, Multinational Financial Management, (New Delhi : Excel Books, 2001)
3. Javid Akhtar, Tourism Management in India (Ashish Publishing House, 1990)
4. K.V. Sivayya, M. Gangadhara Rao, and VBM Das, Commerce and Management Education in India (Ashish Publishing House, 1990)