

### **Seminars / MDPs / Workshops / Conferences Attended and Invited Lectures**

1. Attended the Association of Commonwealth Universities Conference, organized in collaboration with Vice Chancellors, Ghana, 2016 Conference of University leaders in Accra, Ghana held from July 27 – 29, 2016.
2. Attended the Second Asian Management Conclave- 2016 on 7<sup>th</sup> & 8<sup>th</sup> March 2016, organized by Singapore Management University at Singapore and addressed Directors' forum on March 9, 2016
3. Attended 2<sup>nd</sup> International Fleet Review on 7<sup>th</sup> & 8<sup>th</sup> February, 2016 hosted by Indian Navy, Government of India at Visakhapatnam held during 4-8 February, 2016.
4. Attended an Exclusive Event of IBM Watson in India on Tuesday February 2, 2016 organized by IBM's Global Leadership team. Interacted with Ms. Ginni Rometti Chairman, President and Chief Executive Officer of IBM and select members of IBM during the Event.
5. Attended the CII Partnership Summit – 2016 on “Partnership for a Shared and Sustainable World Economy” from 10-12 January 2016 at APIIC Ground, Harbour Park, Visakhapatnam.
6. Participated in the Pre-Summit Panel Discussion by E-TV on 9<sup>th</sup> January 2015 for the proposed CII Partnership Summit – 2016 from 10-12 January 2016.
7. Attended the CII Telangana Flagship Event – EXIM Conclave - 2015 on “Unleashing Telangana's Trade & Business Potential” scheduled on 16<sup>th</sup> December, 2015 at Hyderabad.
8. Attended the interview organized by E-TV at Hyderabad on “Opportunities in International Business” on 17<sup>th</sup> December, 2015.
9. Participated in an Interactive Session with Vice Admiral Satish Soni, Flag Officer Commanding in Chief, Eastern Naval Command, on “Make in India : Innovation & Indigenisation Opportunities in Indian Navy” at 3 p.m on 30th November 2015, organized by CII at Novotel hotel, Visakhapatnam
10. Attended the interview organized by Radio City, Visakhapatnam on “Opportunities in International Business” on 23<sup>rd</sup> November, 2015.
11. Attended the FICCI Higher Education Summit 2015 on “Transforming Higher Education: The Asian Imperative” scheduled on 3-4 November, 2015 at New Delhi.
12. Invited by the Union Public Service Commission (UPSC), New Delhi to conduct the Commission's confidential interviews scheduled from 1<sup>st</sup> to 4<sup>th</sup> September, 2015 at New Delhi.
13. Attended the Management Conclave at Indian School of Business, Hyderabad organized by MBA Universe.Com during 29-30, July, 2015.
14. Participated in NAFSA-2015 Conference at Boston, coordinated by U.S. Commercial Service, American Consulate, Hyderabad, and ELS International during 23<sup>rd</sup> May to 10<sup>th</sup> June, 2015.

15. During this period, I networked with a host of Universities from USA and other countries for possible collaborations for exchange of faculty/student and collaborative research in various areas in GITAM University. Subsequently, from May 28<sup>th</sup> through 29<sup>th</sup> May, 2015, I travelled to New York, New Jersey, Philadelphia, and Chicago for the same purpose and I have visited University of New Haven, Farleigh Dickinson University, Rutgers University, Saint Joseph's University, and Northern Illinois University, Chicago
16. Participated in CII – Government of Andhra Pradesh Conference on “Visakhapatnam as a Smart City” held at Four Points by Sheraton, Visakhapatnam at 10.00 am on 10<sup>th</sup> April, 2015.
17. Attended Business Accreditation Seminar at New Delhi on 24<sup>th</sup> and 25<sup>th</sup> February, 2015 organized by AACSB International Accreditation, USA.
18. Participated and chaired a technical session during the Third National Summit on “HR Shared Services” organized by National HRD Network, scheduled on 29-30 January, 2015 at the Lalit Hotel, Mumbai.
19. Participated in the National Conference on “Higher Education: Establishing Research Eco-System in Universities” organized by ASSOCHAM, New Delhi in association with Association of Indian Universities (AIU), Planning Commission, Govt. of India, and MHRD, Govt. of India held at Hotel Hyatt Regency, New Delhi on 9<sup>th</sup> January 2015.
20. Presented counseling seminars to promote admissions at Jaipur on 14<sup>th</sup> December, 2014 and at Indore on 29<sup>th</sup> November, 2014 organized by PT Education.
21. Participated in the “Indo-Global Education Expo & Summit 2014” on 20-23 November, 2015 at Hyderabad.
22. Participated and chaired a technical session during the Second National HRM Summit on “Preparing for Talent 2020: Lead, Develop, Engage & Reinvent” organized by National HRD Network, at New Delhi during 21<sup>st</sup> to 24<sup>th</sup> August, 2014.
23. Interacted with Dr. Kamal Singh, Director General, National HRD Network, New Delhi on 19<sup>th</sup> July, 2014 to discuss about one National Programme on Business Analytics to be organized with support from National HRD Network.
24. Participated in Admissions Fair being organized by the Affairs Exhibitions & Media, Kolkata at Kathmandu, Nepal during 17-18, July, 2014 to promote admissions along with Prof. M. Subramanyam, Chairperson: Admissions
25. Interacted with Prof. Subas KC, Dean, Kathmandu University of School of Management, Kathmandu, Nepal during 16<sup>th</sup> July, 2014 to promote admissions and to explore the possibilities to conduct the Faculty Development Programmes for their faculty in Kathmandu School of Management, Kathmandu and possible collaborative Research.
26. Participated and chaired the panel discussion on “Developing Leadership Across Ranks” during 2<sup>nd</sup> National Human Capital Conclave-2014 organized by National HRD Network, New Delhi on 9<sup>th</sup> May, 2014 at ITC Grand Central, Mumbai.
27. Participated in the HR Conclave on “Bridging the gap between Educational Institutions and Industry” on April 26, 2014 organized by Andhra Chamber of Commerce, Chennai, Tamil Nadu. The Conference is aimed to invite all HR Executives to discuss about Industry-

- Academia connection. Delivered a talk on “*Modern Learning Programmes to match Industry*”.
28. Participated in the National Conference on Rashtriya Uchchar Shiksha Abhiyan – “RUSA” – Challenges and Opportunities for Higher Education Institutions organized by the Associated Chambers of Commerce and Industry of India (ASSOCHAM) and Association of Indian Universities, Planning Commission, Government of India, Ministry of Human Resources Development organized at Hotel Le-Meriden, New Delhi on 18<sup>th</sup> December, 2013.
  29. Visited Burgundy School of Business at Dijon, France, International University of Paris, Nanterre, Paris; University of Applied Sciences, Wurzburg, Germany, and Anglia Research University at Cambridge, Chelmsford in UK, Universal Business School at Oxford, UK from October 20<sup>th</sup> till November 1<sup>st</sup>, 2013.
  30. Participated in the Seminar on Ease of Internal Trade on “Smoothing Internal Trade Barriers for Economic Growth” on 18<sup>th</sup> September, 2013 organized by Confederation of Indian Industry at Gateway Hotel, Visakhapatnam.
  31. Attended the shoot at Mumbai on 29<sup>th</sup> July, 2013 organized by National HRD Network in collaboration with CNN-IBN and spoke very briefly about the School.
  32. Participated in the One-day CEO’s Conclave-2013 on “Scripting Organizations for Tomorrow: Agenda for Action” on 24<sup>th</sup> May, 2013 at New Delhi, organized by National HRD Network.
  33. Delivered a Key note address on “*Inclusive Growth and Entrepreneurship*” during National Seminar on Entrepreneurship and Inclusive Growth organized by the Dept of Commerce, North-Eastern Hill University, Shillong on 21<sup>st</sup> March, 2013.
  34. Participated in an Interactive Session with Ms. Judy Reinke, Minister Counselor for Commercial Affairs, US Embassy, New Delhi on 15<sup>th</sup> February 2013, at Novotel, Visakhapatnam organized by Confederation of Indian Industry, Visakhapatnam.
  35. Participated in the 11<sup>th</sup> National Convention on “Logistics: Vision-Value-Velocity” organized by Asian Council of Logistics Management at AP Tourism Beach Resort, Rushikonda, Visakhapatnam on 2<sup>nd</sup> February, 2013.
  36. Participated in a Conference on “Ports & Logistics”, organized by CII on “Investment Scenario and Opportunities for Ports & Logistics Sector in India” held at The Gateway Hotel, Visakhapatnam on 17<sup>th</sup> December 2012.
  37. Participated in the “Higher Education Summit-2012”, organized by FICCI in association with MHRD, Govt. of India on 5<sup>th</sup> & 6<sup>th</sup> November, 2012 held at FICCI Federation house, New Delhi.
  38. Participated as an Invitee in All India Management Association (AIMA) “39<sup>th</sup> National Management Convention” on “*Re-Thinking the Enterprise, Igniting Growth with Responsibility*” from 25<sup>th</sup> to 26<sup>th</sup> September, 2012 at Hotel Trident Nariman Point, Mumbai
  39. Participated in the “*Eighth India Innovation Summit 2012*” on “*India Innovates for the World*” on 30<sup>th</sup> and 31<sup>st</sup> August, 2012 at Hotel Leela Palace, Bangalore organized by Confederation of Indian Industry (CII).

40. Participated in an Interactive Session with Consulate General of USA to discuss matters relating to “*Indo-US Trade and Economic Relations*” on 7<sup>th</sup> May 2012, at hotel The Park, Visakhapatnam organized by Confederation of Indian Industry, Visakhapatnam.
41. Participated in a Session on “Union Budget 2012-2013: A Comprehensive Analysis” organized by Confederation of Indian Industry, on 27<sup>th</sup> March, 2012 at Hotel The Park, Visakhapatnam.
42. Participated in the Conference on “The Ascent of Asian Finance: How India can harness its potential” at Hotel Taj Mahal Palace, Mumbai on 21-22 March, 2012, organized by Financial Technologies Group, Mumbai.
43. Participated in the 2nd edition of International Conference on Global Logistics and Supply Chain Management at The Park Hotel, Bangalore on 24<sup>th</sup> February, 2012, organized by GSIB, GITAM University.
44. Participated in the EDEXPO, an Education Fair cum Admission Seminar organized by M/s Futorex Trade Fair & Events Pvt. Ltd., New Delhi from January 20-22, 2012 in Colombo, Sri Lanka.
45. Participated in the Workshop on “Corporate Governance and Ethics in Management Education” on January 6-7, 2012 at GRG School of Management Studies, Coimbatore being organized by Harvard Business School, IIM, Ahmedabad, IIM, Kolkata and GRGSMS.
46. Participated in the Conference organized by the FICCI on “Higher Education Summit 2011” during November 11-12, 2011 at New Delhi with the support of Ministry of Human Resource Development, Government of India.
47. Admission Seminars were organized with a view to promote admissions in the North Eastern part of the country particularly at Guwahati & Shillong from 28<sup>th</sup> October to 2<sup>nd</sup> November 2011 at Cotton College, Lary Irwin college and St. Anthony’s College.
48. Visited Beijing Normal University and University of International Business and Economics, Beijing, China for Student/Faculty Exchanges, Collaborative Research and Global Entrepreneurship Programme from 11<sup>th</sup> through 19<sup>th</sup> June, 2011.
49. Participated in the Seminar on “Indo-US Business- Current Trends and Opportunities” on 6<sup>th</sup> April, 2011 organized by Andhra Chamber of Commerce, Chennai.
50. Participated in the Symposium organized by GSIB in Association with Andhra Chamber of Commerce Chennai, on Budgetary changes in Direct and Indirect Taxes, 2010-2011 on Saturday, March 12, 2011 at Hotel Dolphin, Visakhapatnam.
51. Participated in the International Seminar on India-Srilanka Relations on “Business and Investment Opportunities in Srilanka” on 26<sup>th</sup> February, 2011 at Mother Teresa Auditorium, GITAM University
52. Participated in the 18<sup>th</sup> Global Symposium 2010 on “Managing Infrastructure Projects and Lessons Learnt from the Best Practices from Asia Pacific Region” organized by Project Management Association in collaboration with International Project Management Association, on 6-8 December, 2010.

53. Participated in the Two-day Regional Workshop on “Intellectual Property & Innovation Management in Knowledge Era” held from November 26<sup>th</sup>–27<sup>th</sup> 2010 at Knowledge Resource Centre, GITAM University, Visakhapatnam, organized by GITAM School of International Business in collaboration with IP Consultancy & Management Division, National Research Development Corporation, New Delhi.
54. Participated in the Seminar on “India-china Relations: 60 years of Cooperation in Economy & Business, Education and Culture“ jointly organized by GITAM School of International Business and Embassy of the People’s Republic of China in India, on 12th November, 2010 at Katriya Hotel & Towers, Hyderabad.
55. Organized and participated in the International Conference on “Global Logistics and Supply Chain Management“ on 8<sup>th</sup> October, 2010 at Hotel Gold Finch, Bangalore, and delivered the opening and concluding remarks.
56. Participated at the Chinese Festival held on 29<sup>th</sup> September 2010 at New Delhi on the invitation of the HE Mr. Zhang Yan, Ambassador of the People’s Republic of China in India.
57. Participated in the Eighth J.V. Somayajulu Memorial Lecture on “Competition Policy & Economic Reforms” organized by Andhra Chamber of Commerce, Chennai at Hotel Savera, on 17<sup>th</sup> September, 2010 and made a presentation on GITAM School of International Business.
58. Participated in the Sixth India Innovation Summit-2010, organized by CII on “Innovation-Making a difference in an Emerging Economy” held at Hotel Taj Residency, Bangalore on 17<sup>th</sup> & 18<sup>th</sup> June, 2010.
59. Participated in a Workshop on Education Technology & Evaluation organized by Edutech, Mumbai on May 7<sup>th</sup> 2010.
60. Participated in an International Conference on “Institutional and Technological Environment for Microfinance” at India Habitat, New Delhi, during 7-8 January, 2010, organized by the Burgundy School of Business, Dijon, France. Also delivered a talk on “How to write research papers for publication in Good Referred Journals”.
61. Participated as a special invitee at the Indo-American Education Summit 2009 organized by the Indus Foundation INC at India Habitat Centre, New Delhi on 8<sup>th</sup> November, 2009.
62. Participated at the FICCI Higher Education Summit 2009 on “Imperatives for Higher Education: Inclusion, Expansion & Excellence” organized by MHRD, Govt. of India, FICCI, USIEF, at FICCI House, New Delhi during 6-7 November, 2009.
63. Participated in the Logistics Summit, organized by the Confederation of Indian Industry, CII Institute of Logistics from 5- 6 October, 2009 at Le Royal Meridian, Chennai.
64. Participated in an International Conference on “leading in Crisis: Challenges and Opportunities for Europe” at Bled School of Management, Bled, Slovenia during 4-5 June 2009.
65. Invited by the School of Economics, Management and Information Science, North-Eastern Hill University, Shillong to deliver a series of lectures on Strategic Cost Management from April 9-11, 2009.

66. Addressed the participants and delivered a talk on “Framework for working towards Integrating Business with Aging” at an International Conference on “Gerontology International Synthesis Conference 2009”, organized by Andhra University, Visakhapatnam, on 13<sup>th</sup> March 2009.
67. Participated in a two-day Workshop on Managing Investments and Organizational Forms on January 30<sup>th</sup> & 31<sup>st</sup> 2009, organized by Indian Institute of Technology, New Delhi. Delivered a talk on Extended Enterprise Management System: A Framework in the emerging Hyper-Competitive Environment in the Workshop.
68. Participated in a Seminar on Current Challenges in IT Industry – Way forward on 28<sup>th</sup> November 2008 at Hotel The Park, Visakhapatnam.
69. Participated in a Seminar on “Emerging Trends in Logistics” organized by the Confederation of Indian Industry at The Park Hotel, Visakhapatnam during November 2008.
70. As a Special Invitee/VIP Guest, attended the Two-day International Conference “East Coast Maritime Summit”, jointly organized by Vizagapatnam Chamber of Commerce & Fairplay
71. Exposition Group (a group company of EXIM INDIA) held from 18-19 November 2008 at the Gateway Hotel, Vizag.
72. Participated in an United Nations International Conference on “How are the poor affected by Trade” organized by the Trade and Developments, Commerce Ministry, Government of India, from October 13-17, 2008.
73. Delivered few sessions during MDP on “Finance for the Non-Financial Manager” was organized at GIFT Bhavan, GITAM University, on 31<sup>st</sup> May-1<sup>st</sup> June, 2008.
74. Delivered a Key note address during MDP on “Total Quality Management for SMEs” organized on 11<sup>th</sup> March 2008 at Palm Beach Hotel, Visakhapatnam.
75. Participated in XIME Conference on Management Education Country Perspectives in a Globalizing World, organized by XIME, Bangalore held from Jan. 24-25 2008.
76. Participated in One Day Seminar on “International Entrepreneurship” jointly organized by GIFT and CMS at GIFT Bhavan on 6<sup>th</sup> December 2007.
77. Delivered the inaugural & key note address in HR-Conclave held by GIFT at Hotel Taj Deccan, Hyderabad on November 1, 2007.
78. Participated in the Exhibition organized by Universal Empire International, U.A.E on 4<sup>th</sup> to 6<sup>th</sup> November, 2007 at Abudhabi.
79. Participated in the National Seminar on Corporate Governance Practices in India (Under UGC-ASHSS Programme) held on 1<sup>st</sup> & 2<sup>nd</sup> August, 2007, organized by Dept. of Commerce and Management Studies, Andhra University, Visakhapatnam.
80. Participated in All-India Management Association (AIMA) National Management Forum 2007 on invitation from AIMA on behalf of GITAM Institute of Foreign Trade, Visakhapatnam in the interactive session on “Innovations to overcome Infrastructure

- bottlenecks” on May 25, 2007 at Hotel Le Royal Meridian, Chennai. Prof. V.K. Kumar joined the second group focusing “Financing Constraints”, and interacted with other members in the group and contributed to resolutions to be placed before the Government of India.
81. Invited as a Guest of Honour to speak at a workshop on Forex Management organized by State bank of India in collaboration with FEDAI at Visakhapatnam on April 23, 2007.
  82. Invited by GVP School of Management Studies, Visakhapatnam for a Seminar on Telecom Systems Management, April 14, 2007.
  83. Participated in the Directors’ Conclave organized by All India Management Associations, New Delhi at IMI, New Delhi on March 7<sup>th</sup> 2007. Matters relating to management education were discussed in the Conclave.
  84. The Edu-France has organized Indo-France Academic Partnership Meet 2007 at Hyderabad from 19<sup>th</sup> to 20<sup>th</sup> February 2007 at the International Convention Center, Madhapur. There were about 15 representatives from the Universities in France. GIFT fixed up appointments with six University representatives and discussed with them possible academic collaborations for student and faculty Exchange Programmes. Prof. V.K. Kumar, Director, GIFT held discussions, and they were followed up.
  85. Delivered inaugural address at the Seminar on Effective Export Management practices organized by the Federation of Indian Export Organizations in collaboration with GITAM Institute of Foreign Trade, Visakhapatnam on November 16, 2006 at GIFT Bhavan.
  86. Organized a Research Seminar on Management Perspectives in collaboration with IBA Centre for Management Research, Bangalore at GIFT Bhavan, on October 26, 2006.
  87. Delivered a Key Note address on the topic “*IKM – Framework for Quality and Competitiveness*” at the 6<sup>th</sup> Annual Convention of Quality Circles, organized by Quality Circle Forum of India, Visakhapatnam Chapter, at Hotel Green Park, Visakhapatnam on 15<sup>th</sup> September, 2006.
  88. Participated in the third AIMS International Conference on Management at Indian Institute of Management, Ahmedabad from January 1-4, 2006 and presented a paper entitled: Indian Management Education in Ferment.
  89. Chaired the technical session at the UGC National Seminar on “Convergence of Accounting Standards and Corporate Disclosure” organized by Dept. of Commerce & Mgt. Studies, Andhra University on 9<sup>th</sup> December, 2005 under the ASIHSS Programme of the University Grants Commission, New Delhi. Also given a lecture on “Corporate Disclosure” at the seminar.
  90. A Training-Cum-Workshop was conducted in two batches from the 21<sup>st</sup> to 26<sup>th</sup> November, 2005, on Inventory Management at Girijan Co-Operative Corporation at the GIFT Bhavan, GITAM Campus.
  91. Participated in a workshop on “Risk Management” organized by Confederation of Indian Industry on 24 February 2005 at Hotel Taj Krishna, Hyderabad.
  92. Delivered two sessions on “Strategic Cost Management” for senior officers of Visakhapatnam Steel Plant on 1<sup>st</sup> December 2004.

93. Participated in a Two-Day CII National Conference on “Excellence in Exports” during 5-6 November 2004 at Hotel ITC Kakatiya Sheraton, Hyderabad.
94. Delivered the following two lectures at the Academic Staff College of Andhra University, Visakhapatnam on 7 July 2004.

### **Strategic Management of Mergers and Acquisitions**

#### **Valuation of Acquisitions**

1. Delivered a lecture on Strategic Cost Management at the AICTE – sponsored Faculty Development Programme organized by the Integral Institute of Advanced Management on 2 July, 2004.
2. One Day Seminar on Export Risk Management (organized by GITAM Institute of Foreign Trade in association with PHD Chamber of Commerce and Konard Adenauer, Germany on January 30<sup>th</sup> 2003 at Hotel Grand Bay, Visakhapatnam. Chaired a Technical Session on Export Credit Risk.)
3. Seminar on Cross-Cultural Management(Organized by GITAM Institute of Management in collaboration with International Management Institute, New Delhi and HRD Network at Hotel Grand Bay, Visakhapatnam 2002)
4. Workshop for the Development of Curriculum in Computerized Accounting, organized by the Department of Commerce in collaboration with the Center for Distance Education of North Eastern Hill University, Shillong, June 26-27, 2002. Chaired all the sessions.
5. Seminar on Intellectual Property Rights organized by North Eastern Hill University, Shillong, May 24-25, 2002. Chaired one session.
6. Organized and participated in the Workshop for the Development of Curriculum for Post Graduate Diploma in Entrepreneurship organized by the Department of Commerce in collaboration with the Center for Distance Education of North Eastern Hill University, Shillong, May 16-17, 2002. Chaired all the sessions.
7. Participated in the Seminar on Privatization in India organized by the Institute of Public Enterprise, Andhra University, Visakhapatnam, January 22, 2002
8. Participated in the International Seminar on Technological Explosion in the New Millennium: Management Strategies and Implications for Public Policy at Pondicherry University, Pondicherry, August 3-5, 2001. Presented a paper.
9. Participated in the Seminar on Venture Capital in India organized by National Association of Software and Service Companies at Hotel Taj West End, Bangalore, December 6, 1999.
10. Participated in the Workshop on Pedagogy in Management organized by Ravi J Matthai Center for Educational Innovation, IIM-A and Indian Institute of Management, Calicut, June 11-15, 1999.
11. Participated in the Twenty Second International Seminar and National Conference of Indian Accounting Association at the University of Rajasthan, Jaipur, February 27-28, 1999. Presented a paper.



12. Participated in the ARTDO International Conference on Comparative Management Practices in Asia and Challenges for the 21<sup>st</sup> Century at Taj Palace, New Delhi, November 9-11, 1998. Chaired a Technical Session
13. Participated in the Third International Conference on Management of Finance and International Accounting Issues organized by the University of Rajasthan, Jaipur, September 11-13, 1998, Presented a paper and chaired a technical session.
14. Participated in the Twenty First All India Accounting Conference at Bangalore University, Bangalore, January 31<sup>st</sup> to February 1, 1998
15. Participated in the Workshop on Business Education organized by the Department of Commerce, Guwhati University, Guwhati, September 11-12, 1996, Chaired a Technical Session on Industry-University Collaboration
16. Participated in the Seminar on Accounting organized by the University of Rajasthan, Jaipur 1995.
17. Participated in the Seminar on Business Education Opportunities organized by the Institute of Certified Financial Analysts of India at NISIET, Yusufguda, Hyderabad, September 12-14, 1994.
18. Participated in the National Seminar on Business Education organized by the Department of Commerce, Goa University, Goa, May 4-5, 1994. Presented a paper.
19. Participated in the Seminar on Economic Reforms in India organized by the Andhra University Teachers Association at Narsapur ( A.P) October 10, 1993. Chaired a Technical Session on Public Sector Reforms
20. Participated in the International Seminar on Finance and Liberalization in India organized by the Kousali Institute of Management Studies, Karnataka University, Dharwad in collaboration with Hubli Management Association, Hubli September 11-13, 1993.
21. Participated in the International Conference on the Management of Change organized by the HRD Network at Krishna Oberoi, Hyderabad, February 7-9, 1991.
22. Participated in the National Seminar on Management Audit organized by National Management Congress at Karnataka University, Dharwad June 7-9, 1990. Presented a paper.
23. Participated in the Seminar on Development Strategy of North Eastern Region organized by the Department of Commerce, Guwhati University, Guwhati, May 5-6, 1990. Presented a paper.
24. Participated in the International Training and Development Conference organized by Indian Society for Training and Development at Vigyan Bhavan, New Delhi, Nov. 18-21, 1987.
25. Participated in the Regional Conference on Team Development organized by the Calcutta Chapter of the Indian Society for Training and Development at Oberoi Grand Hotel, Calcutta, September 3-4, 1987. Presented a paper.

26. Participated in the Seminar on Strategy for Industrial Development of North Eastern Region organized by the North Eastern Institute of Bank Management, Tea Auction Hall, Guwhati, November 22-23, 1985. Presented a paper.
27. Participated in the UGC-Sponsored Seminar on Commerce Education in North East India organized by Guwhati Commerce College, Guwhati, September 10-12, 1985. Presented a paper.
28. Participated in the Accounting Conference organized by the Indian Accounting Association at the Department of Commerce, University of Rajasthan, Jaipur, October 5-6, 1985. Presented a paper.
29. Participated in the Seminar on Contemporary Issues in Accounting organized by National College of Commerce, University of Mysore, Shimoga, April 22-7, 1982. Presented a paper.
30. Participated in the Accounting Conference of Rajasthan Accounting Association organized at Government College, Ajmer April 20-22, 1980. Presented a paper

#### **Books Published:**

1. “Strategic Management of Mergers and Acquisitions” (in process)
2. “Micro Finance: Challenges & Opportunities” published by VL Media Solutions, New Delhi, 2013
3. “Strategic Management Accounting – Theory and Practices” published by Cengage Learning India Pvt. Ltd., New Delhi, 2009
4. “The Process of Performance Budgeting”, published by Rawat Publications, New Delhi, 1994
5. “Management Accounting in Emerging Perspectives”, published by Mittal Publications, New Delhi, 1989

#### **Books Reviewed:**

1. Dave Ulrich, Louis Carter, Marshall Goldsmith and Debi S.Saini, *The Champion's Fieldguide, Excel Books (2005)*
2. Madhu Vij, *Multinational Financial Management*, (New Delhi : Excel Books, 2001)
3. Javid Akhtar, *Tourism Management in India* (Ashish Publishing House, 1990)
4. K.V. Sivayya, M. Gangadhara Rao, and VBM Das, *Commerce and Management Education in India* (Ashish Publishing House, 1990)

#### **Training Programmes / Workshops/ Seminars and Conferences Organized:**

1. Organized IPR Awareness Workshop for Faculty/Research Scholars and Students of GITAM University” on 02.04.2016 at KRC Auditorium
2. Organized an Inauguration Programme of “Startup Incubator for GITAM Students” in Association with Re-Engineering Business Solutions (RenB) at GSIB Bhavan, GITAM University on 18th March 2016. The Inauguration function was held at KRC Auditorium.
3. Coordinated the visit of His Excellence US Ambassador Richard R Verma to GITAM University on 12th Feb. 2016 along with the council members of US Consulate.
4. Organized two-day National Conference on “India’s Coastal & Cyber Security Challenges” on 14th & 15th October, 2015 at KRC Auditorium, GITAM University Campus in association with Centre for Human Security Studies (CHSS), Coastal Security Police (AP Police), Association of Private Security Agencies (APSA) and eSF Labs Ltd.
5. Organized an International Seminar on “BRICS : Shaping the New Global Architecture” on 16th March, 2015 at Mother Teresa Auditorium, GITAM University Campus.
6. Organized an International Seminar on “BRICS and the New World Economic Order” on 10th March 2012. Brazil, Russia, India, China, and South Africa countries have come together and participated in the Seminar.
7. Organized the second edition of International Conference on “Global Logistics & Supply Chain Management” at hotel The Park, Bangalore on 24<sup>th</sup> February 2012.
8. Organized Admission Seminars were organized with a view to promote admissions in the North Eastern part of the country particularly at Guwahati & Shillong from 28th October to 2nd November 2011 at Cotton College, St. Edmunds College and St. Anthony’s College.
9. Organized and Delivered the Key note address during National Seminar on “*Micro Finance Sector in India - Challenges and Opportunities*” on 10<sup>th</sup> September, 2011 at KRC Auditorium, GITAM University.
10. Organized the Distinguished Lecture of Hon’ble Governor, Reserve Bank of India, Dr. D. Subbarao on “*India and the Global Financial Crisis: What have we learnt?*” on August 1<sup>st</sup>, 2011 at Mother Theresa Auditorium, GITAM University campus at Rushikonda, Visakhapatnam at 3.00 PM.
11. Organized the Distinguished Lecture on “*Business and Investment Opportunities in Sri Lanka*” by H.E. Prasad Kariawasam on 26<sup>th</sup> February, 2011 at Mother Teresa Auditorium, GITAM University
12. Organized the Two-day Regional Workshop on “*Intellectual Property & Innovation Management in Knowledge Era*” from November 26<sup>th</sup>–27<sup>th</sup> 2010 at Knowledge Resource Centre, GITAM University, Visakhapatnam, organized by GITAM School of International Business in collaboration with IP Consultancy & Management Division, National Research Development Corporation, New Delhi.
13. Organized the Seminar on “*India-china Relations: 60 years of Cooperation in Economy & Business, Education and Culture*” jointly organized by GITAM School of International Business and Embassy of the People’s Republic of China in India, on 12th November, 2010 at Katriya Hotel & Towers, Hyderabad. H.E. Mr. Zhang Yan, Ambassador Extraordinary

- and Plenipotentiary of the People's Republic of China in India delivered the inaugural address.
14. Organized an International Conference on “*Global Logistics & Supply Chain Management*” at hotel Goldfinch, Crescent Road, Bangalore on 8<sup>th</sup> October, 2010.
  15. A One-Day Workshop is organized on “*Foreign Languages- French, Spanish, Chinese*” at GITAM School of International Business on 24<sup>th</sup> June, 2010.
  16. Organized the Symposium on “*Budgetary Changes in Direct & Indirect Taxes 2010-2011*” conducted at Hotel Dolphin on 6<sup>th</sup> March, 2010.
  17. Organized one MDP on “*Finance for Non-financial Executive*” at GIIB, GITAM University on 28-29 May, 2009.
  18. Organized a National Conference on “*Corporate Social Responsibility & Leadership*” at Knowledge Resource Centre, GITAM campus on 17<sup>th</sup> Feb. 2009.
  19. Organized & Delivered few sessions during the MDP on “*Strategic Cost Management*”, organized by GIIB at its campus on 8<sup>th</sup> June, 2008.
  20. A One-Day Seminar on “*International Entrepreneurship*” was organized on 6<sup>th</sup> December, 2007 at its campus, GITAM University. Shri M. Sai Kumar, IAS, Zonal Joint Director of Foreign Trade & Addl. Export Commissioner, Chennai gave his presentation on Policy and Environment for International Entrepreneurship.
  21. A One-Day MDP on Strategic Cost management was organized at GITAM Institute of International Business on June, 25, 2007.
  22. Research Seminar on Management Perspectives in collaboration with IBA Center for Management Research, Bangalore was organized on October 26<sup>th</sup> 2006.
  23. Training-Cum-Workshop for Management Personnel of Girijan cooperative Corporation was organized on December 21-24, 2005.
  24. Training-Cum-Workshop for the Accountants of Girijan Cooperative Corporation Ltd was organized on November 21-26, 2005
  25. Training Cum Workshop for the Management Personnel of Girijan Cooperative Corporation Ltd at GITAM Institute of Foreign Trade, Visakhapatnam, December 21-24, 2005. Programme Director and Resource Person.
  26. Training Cum Workshop for the Accountants of Girijan co-Operative Corp Ltd at GITAM Institute of Foreign Trade, Visakhapatnam, November 21-26, 2005, Programme Director and Resource Person.
  27. Management Development Programme on Developing Global Mindset organized by GIFT and Visakhapatnam Steel Plant, November 29<sup>th</sup> to December 9<sup>th</sup> 2004 Delivered Few Sessions.
  28. Management Development Programme on Export Risk Management at GITAM Institute of Foreign Trade, Visakhapatnam, October 8<sup>th</sup> 2004.

29. Management Development Programme on Export Risk Management Organised by GITAM Institute of Foreign Trade, Visakhapatnam on October 5<sup>th</sup> 2004. Directed the whole programme and presented a session on Export Factoring
  30. Management Development Programme on Export Risk Management at Grand Bay Hotel, January 30<sup>th</sup> 2003.
  31. Workshop for the Development of Curriculum for Post Graduate Diploma in Entrepreneurship organized by the Department of Commerce in collaboration with the Center for Distance Education of North Eastern Hill University, Shillong. Chaired all the technical sessions. May 16-17, 2002
  32. Workshop for the Development of Curriculum for Post Graduate Diploma in Computerized Accounting organized by the Department of Commerce in collaboration with the Center for Distance Education of North Eastern Hill University, Shillong. Chaired all the technical sessions during June 24-25, 2002
  33. Workshop for the Development of Curriculum for Post Graduate Diploma In Management organized by Indian Institute of Management, Calicut. Coordinated the Workshop and Chaired one session during June, 1998.
  34. A series of lectures and conferences were organized at Indian Institute of Management, Calicut during the period between 1997 through 2000.
  35. Workshop on Evaluation in Financial Accounting at National Council of Educational Research and Training, New Delhi during March 26-31,1984.
  36. Workshop on Evaluation in Financial Accounting at Regional College of Education (NCERT) Mysore.
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37. Workshop for the Development of Curriculum for Vocational Courses in Commerce for the State of Haryana at National Council of Educational Research and Training, New Delhi during September 9-12, 1983.
  38. Workshop for the Development of Teachers' Manual in Financial Accounting at Regional College of Education (NCERT), Bhopal.
  39. Training Programme for Lecturers at +2 Level in the Vocational Stream at Sri Venkateswara University, Tirupati during May19-June18, 1983.
  40. UNESCO-Sponsored Training Programme for Lecturers at +2 Level in the Vocational Stream at Regional College of Education (NCERT), Bhopal, during April 15-25, 1983.
  41. Workshop for the Development of Teachers' Manual in Financial Accounting at Regional College of Education (NCERT), Mysore during February 23-28, 1982.
  42. Orientation Programme for Lecturers at +2 Level in the Vocational Stream from the State of Andhra Pradesh at Regional College of Education (NCERT), Mysore. January 19-28, 1981.