

FAQs for Admission

1. What is GSIB?

A: GITAM School of International Business (GSIB), was established in 1997, by the name GITAM Institute of Foreign Trade (GIFT. GSIB is a part of the premier educational enclave of Gandhi Institute of Technology and Management (GITAM), which is declared as deemed to be University in 2007 U/s 3 of the UGC Act 1956.

2. What is GITAM?

A: GITAM was founded in 1980 by Dr. M.V.V.S. Murthi, a respected Parliamentarian and Philanthropist. It was declared a Deemed to be University on 14th August, 2007, under section 3 of UGC Act 1956, by a joint committee comprising of UGC, MHRD, and AICTE. Today the GITAM University has the following Institutes and School:

*GITAM Institute of Technology
GITAM Institute of Management
GITAM Institute of Science
GITAM School of International Business
GITAM Institute of Pharmacy
GITAM School Architecture
School of Law*

These Institutions are located on a sprawling 100 acre campus that overlooks the majestic Bay of Bengal. Set amidst verdant surroundings, resplendent with natural beauty, flanked by the majestic Rushikonda Hills, Visakhapatnam campus presents a picture-perfect setting for scholastic pursuits.

THE PROGRAMME

3. What Programmes does GSIB Offer?

A: GSIB offers three, two-year full time programmes, viz., MBA(International Business), MBA(International Banking & Finance), MBA(Global Logistics & Supply Chain Management).. All the three programmes offered by the School are residential in nature.

4. Is it compulsory to stay in the hostel and what are the charges that the student will have to meet for staying in the hostel?

A: Yes. It is compulsory for all to stay in the hostel as the programmes are residential in nature. Rent free hostel accommodation is provided within the University Campus. However, expenses for mess, maintenance & other overheads will have to be borne by the students.

5. Does the Programme award a Degree or Post Graduate Diploma?

A: On successful completion of the Programme, the student would be awarded MBA Degree of GITAM University.

6. What about the recognition of the Institute and its Programmes?

A. University Grants Commission (UGC), MHRD, New Delhi granted independent recognition to GITAM School of International Business under GITAM ambit, and all the programmes offered by the School have the approval of UGC.

7. What are the various courses offered in the three Programmes?

A: Please refer to our website for a detailed description. From the home page reach the Admission portal and by clicking on the GSIB Information Brochure, you can view the complete details.

8. What are the electives offered in the MBA Programmes?

A: Please visit our website for the details of the electives offered in the curriculum page of GSIB Information Brochure as mentioned in the answers to FAQ 7 above.

9. What is the difference between an MBA and a PGDM/PGDBM? Does it ___ affect? my placement prospects?

A: Only a University, established by an act of Parliament, State Legislature or UGC Act is entitled to offer an MBA Programme, and award MBA Degree. All other Institutes approved by AICTE can only offer a Diploma program, and award a PGDM. As far as placement is concerned, it depends on the value the student creates for himself during the two year programme, the faculty, and brand value of the institute. The value of the programme depends upon how relevant it is as per the needs of the industry and demand for it, and the scholarship shown in the design and delivery of the programme.

10. What is the approved intake of GSIB for the ensuing batch, under its various Programmes?

A: 120-MBA (IB), 60-MBA (IBF), and 60 MBA (GLSCM,) are the approved intakes for the ensuing batch.

11. How is MBA (IB) different from MBA?

A : MBA (IB) is an MBA " Plus ". It is a Programme which prepares the future Management Professional with a global mindset to effectively operate in an International Business arena. Curriculum-wise it includes a minimum of 12 to 15 unique courses focused on International Business. Today, when we are working in a global village, it is imperative that Management Professionals should have a globally integrated mindset to operate. It is this mindset that is cultivated in the MBA Programmes in GSIB.

12. What is the difference between programmes offered by GSIB and programmes offered by other institutes of Management under GITAM?

A. There are four Institutions offering MBA Programmes in GITAM University: GITAM School of International Business (GSIB), GITAM Institute of Management (GIM) and Hyderabad Business School (HBS), Bengaluru School of Management Studies, Bengaluru. GIM HBS and Bengaluru School of Management Studies offer MBA Programmes in General Management. GITAM School of International Business offers MBA Programmes in International Business. There are three Programmes that GSIB offers: MBA (International Business), MBA International Banking & Finance) and MBA (Global Logistics & Supply Chain Management).

GITAM School of International Business has evolved differently from other Institutions in GITAM University over a period of time. GSIB has started as an autonomous Institution operating at the national level in the year 1997 as GITAM Institute of Foreign Trade (GIFT). Subsequently it is rechristened as "GITAM School of International Business"(GSIB) when GITAM is declared as deemed University.

GITAM School of International Business and its Programmes have the approval of a Joint Committee of UGC and AICTE. GSIB is an autonomous School of Excellence in GITAM University. It is the 2nd best School offering Programmes in International Business. The Programmes are innovatively designed and offered by faculty drawn from in-house, industry and other B-Schools from India and Abroad. The School attracts students from nearly 20-22 states and the academic ambiance in the School is multi-cultural and one of the excellent B-Schools to pursue MBA Program in International Business. Over a period of fifteen years, the School has demonstrated its academic leadership in International Business and is known for the same throughout India and outside India.

13. What is the cross section of students pursuing MBA programmes at GSIB?

A : Historically each batch consists of students from around 20-22 states in India representing almost all geographic regions, comprising diverse scholastic backgrounds such as engineering, agriculture, commerce, arts, pharmacy, and computer science.

14. What is the ratio of boys to girls who pursue this Programme?

A: Historically the average ratio of boys to girls has been 60:40 in the programmes.

15. What is the Placement Record at GSIB, in terms min., max., and average CTC salary?

A: GSIB has been placing 100% of the eligible students since 2004. In the year 2012, the max. CTC was Rs. 7 lakhs, the min. CTC was Rs.3.5 lakhs, and the average CTC was Rs.4.5 lakhs. For a more detailed account of the placement scenario, in terms of sectors, profiles, geographic spread etc., please visit our website's home page and reach Placements. Placement however, depends on the innate abilities of students and their performance in the Programme to bag the best offer.

ADMISSION PROCEDURE - PRE APPLICATION STAGE

16. What are the Eligibility criteria to seek admission into MBA programmes at GSIB?

A: The applicant

- a. Should be a graduate from any discipline from a recognized university, with a minimum of 50% aggregate marks in graduation, after a formal full time 10+2 education, **AND***
- b. Should have taken any **or** all of CAT'14 / XAT'15/ MAT-Sep'14, Dec'14, Feb'15 / Latest GMAT / GET'15 tests.*

17. What is GET'15?

A: It is the Admission Test of GSIB, for admission into its MBA programmes. It is organized at various centres across the country. It is an objective test similar to CAT/XAT/GMAT etc.

18. Who should take GET'15?

A: Those who could not take any of CAT/XAT/MAT/GMAT tests and also those who could not score well in the above referred tests. It is an opportunity to improve your written test score, to brighten your chances to get shortlisted for GD & PI.

19. Can a candidate apply with more than one test score?

A: Yes. One can apply with more than one test score, to improve his/her chances of getting shortlisted for GD & PI, since GSIB considers the best of test scores.

20. What is/are the cut-off percentile/s applied for the various tests you consider?

A: The cut-off percentile varies from year to year, depending on the performance of applicants in that year. Hence it would be difficult to state a cut-off percentile or percentage.

21. Can a candidate in the final year of Degree apply to the Programme?

*A: Yes. He/she can apply with his/her marks sheets of the completed years of his/her degree course, **BUT SHOULD BE IN A POSITION TO SUBMIT THE PROVISIONAL DEGREE CERTIFICATE BY THE END OF SEPT' 2015, AND OFCOURSE MUST HAVE SECURED THE OVERALL MINIMUM OF 50% AGGREGATE MARKS IN GRADUATION.***

22. What happens if one is selected and could not acquire 50% marks, or could not submit the provisional degree certificate by the end of Sept'15?

A: Since he/she would be given a provisional admission, the admission would stand cancelled and he/she shall be forfeiting the fee already paid.

23. Whether NRI and Foreign nationals are eligible to apply to the Programmes?

A: Yes. They have to apply with any of the test scores mentioned above and would have to pass through the same admission procedure. For NRI & Foreign Nationals the admission fee will be US \$150.

24. Should an applicant possess any work experience to pursue MBA programmes in GSIB ?

A: No. Even a fresh graduate can apply and pursue MBA(IB). However GSIB gives weightage for the candidates with work experience in the selection process.

ADMISSION PROCEDURE - POST APPLICATION STAGE

25. How the candidates are shortlisted?

A: GSIB administers a rigorous admission procedure. It is taken up in the following stages:

SHORTLISTING FOR Group Discussion (GD) & Personal Interview (PI)

(1)The applicants are shortlisted on the basis of their best test score (since candidates can apply with more than one test score) for GD & PI.

(2) GD & PI:

The shortlisted candidates will undergo GD & PI process.

Each shortlisted applicant is sent a call letter by courier/post, e-mail, SMS, well in advance to attend for GD & PI. Also the schedule of GD & PI, with the allocation of candidates to various centres with date, venue, and time slot, will be posted on our website.

(3) FINAL TABULATION & PROVISIONAL ADMISSION:

The final tabulation for the merit list of the applicants is done on the basis of the aggregate of their scoring in the written test with the best score, Group Discussion & Personal Interview.

Each selected applicant is sent a call letter by courier/post, e-mail, SMS well in advance to reserve his/her seat by paying a commitment fee. Also the list of applicants selected for provisional admission and the schedule of counseling with the allocation of candidates, date, venue, and time slot, will be posted on our website.

(4) **PAYMENT OF COMMITMENT FEE:** *The candidates are requested to reserve their admission by paying a commitment fee. It is an amount that each candidate, selected for provisional admission, has to pay as a token of his/her interest to accept admission into our Programme. Through this payment the candidate reserves a seat in the Programme. This fee will be adjusted towards the first installment fee.*

For the 2015-17 batch, the commitment fee is Rs. 50,000.

On payment of the commitment fee each candidate will be given an admission material pack, that would contain the details of all the documents required for the registration, the schedule of payment of tuition fee and other fees, the documents required for applying for an education loan, etc.

(5) **PAYMENT OF BALANCE OF INSTALMENT FEE:** *The candidate who pays the commitment fee will be given a date to pay the balance of first installment fee.*

(6) **REGISTRATION & FINAL ADMISSION:** *The admission process is completed on the Registration Date, wherein all the relevant certificates, in original, of the selected candidates are verified, and they will be declared to be finally admitted. The regular class work commences the following day after the registration.*

26. Do you give any preference to graduates with Technical or Professional qualifications?

A: Yes. We are disposed favorably towards candidates who possess professional or technical qualifications.

27. Can one withdraw his/her admission after payment of the commitment fee? In such a case will his/her commitment fee be refunded?

A: Yes. One can withdraw his/her admission after one pays the commitment fee. His/her commitment fee will be returned as per the norms of the University.

28. What are the norms for refund of commitment and first installment fee on withdrawal of a candidate after admission?

*A: If the candidate withdraws **before** the date of **registration and commencement of class work**, whatever **fee** he/she has paid will be **refunded** by **deducting Rs.1000/-** towards processing charges. If the candidate withdraws **after registration and commencement of class work**, but **before the closure of admissions**, whatever **fee** he/she has paid will be **refunded** by **deducting - the cost of course material, Rs.1000/-** towards processing charges, and **proportionate tuition fee, for the classes he/she has attended**. If one withdraws **after the closure of admissions**, **no refund of money paid will be made**.*

SALE OF BROCHURE-CUM-APPLICATION

29. How can one get the brochure-cum-application of the GSIB Programme for the 2015-17 Batch?

A:

- a. One can obtain and submit application **“online”** by visiting our website www.gsib.org or
- b. One can purchase the brochure-cum-application form in PERSON by paying cash of Rs. 1000/-, at the centres of IMS or at GSIB, Visakhapatnam. or
- c. One can DOWNLOAD the **application form** from our website www.gsib.org, and send it duly filled in with a DD for Rs.1000/- in favour of "GITAM School of International Business", payable at Visakhapatnam, and **GSIB will send you the brochure by post.** Candidates can register for GET' 15 by filling in the application titled APP-GET in the same set of applications which are downloaded and paying an additional fee of Rs.500/- by DD and send by post it along with the application (APP-MBA). The test will be held on a pre-decided date. For NRI & Foreign Nationals the admission fee payable is US\$150.

30. How can NRIs / Foreign Nationals get GSIB's application form?

Online application submission facility is provided through our website www.gsib.org
www.gsibr.org

31. If one would like to apply with more than one of the prescribed test scores, should he/she apply in different application forms?

A: No. she can apply with all the test scores in only one application form. GSIB's admission application format has a provision to record all the test scores and registration numbers.

32. What is the postal address of GSIB to which one should correspond for purchasing the brochure and to send the filled in application forms?

A : C h a i r p e r s o n - A d m i s s i o n s , G I T A M School of International Business , G I T A M Uni-
versity, Gandhi Nagar Campus, Rushikonda, Visakhapatnam - 530045. Ph: 0891-2840400/2840413. Mobile No: +919490886714 Fax: 0891-2790036.

33. What is the e-mail id to which one can correspond on net for all admission related queries and the web address of GSIB?

A: For all admission related queries the e-mail id is admission@gsib.org and the official website of GSIB is www.gsib.org

FILLING & MAILING THE APPLICATION

34. What are the important enclosures while submitting the filled in application form?

A: The application format is designed in self explanatory mode for easy filling up. The following are the required enclosures to be submitted along with filled in application

- a. Photocopy of 10th Class Pass and Mark Sheet (as a proof for Date of Birth)*
- b. Photocopy of 12th / Intermediate Pass and Mark Sheet*
- c. Photocopies of Degree Marks Sheet, and provisional certificate (as a proof for 50% aggregate marks)*
- d. Photocopy/ies of valid CAT/XAT/MAT/IIFT Admit Cards/Score Cards, or Valid GMAT Score Card.*
- e. DD for Rs.1000/- (ONLY IN CASE OF DOWNLOADED APPLICATION), or IMS/ GSIB Receipt / Challan for obtaining the Brochure-cum-application.*

PLEASE NOTE THAT YOU DO NOT HAVE TO ENCLOSE ANY CERTIFICATES IN ORIGINAL. ALSO NOTE THAT INCOMPLETE APPLICATIONS AND APPLICATIONS WITHOUT ALL THE NECESSARY ENCLOSURES WILL BE AUTOMATICALLY REJECTED WITHOUT REFUND OF FEE

35. Does one receive any acknowledgement after he/she sends in the application form?

A: Yes. Each applicant will receive an acknowledgement with a REGISTRATION NUMBER, which is to be referred to in all future correspondence.

36. What is the fee for the two year MBA (IB) programme at GSIB?

A: The fee for the 2015-17 batch is Rs.7.5 lakhs, which is payable in four installments.

37. What components does the fee include?

A. The fee for two years programme is Rs.7.5 lakhs. The fee includes free hostel accommodation within the campus (Expenses for mess, maintenance & other overheads will have to be borne by the students), course materials, cases, wi-fi internet service, participation in management professional development programme, campus to corporate training programme and SAP training Programme, IBM certified Business Analytics Programme, and Seminars, workshops and School festivals.

38. Can one obtain an education loan to pursue the Programme? Whether GSIB has any alliance with any bank to arrange for the same?

A: Yes. One can obtain education loan from any of the public or private commercial banks for the Programme. GSIB assists with a recommendatory letter and the estimated cost of the Programme to obtain the loan. Students seeking admission at GSIB are favorably considered by number of banks as the Programmes of GSIB are recognized by a joint committee of AICTE and UGC.